



# WELCOME TO THE AMA GROUP OF COMPANIES

usten Morris Associates is a trusted global financial services consultancy committed to long-term partnerships. We have over 7,500 clients across more than 90 countries globally.

Founded in 1994, we strive to reward the trust our clients have placed in us, by sourcing leading and competitive investment products and solutions that best suit our client's individual needs. We have always sought industry presence and success on a global scale, with offices in China, South Africa, North America, Europe, Philippines, and Mauritius. Our ability to seek out innovations and opportunities globally and quickly implement them has made Austen Morris Associates a global leader in the financial services industry.

As Independent Financial Consultants, we provide unbiased advice and give you access to the world's top investment management groups.

Our Consultants offer a wealth of experience in providing the full spectrum of financial advice. Our commitment to ensuring your peace of mind reinforces our focus on trust and partnership.

By focusing on your specific needs and situation, we tailor plans to reach your financial goals while maximizing the benefits of international investing.

To begin your journey towards total financial security, you are invited to meet with one of our Consultants to understand our financial planning approach and why our clients become loyal and long-term partners. We are committed to long-term partnerships and understand we would be as invested in your future, as you would be in ours.



Austen Morris Associates











# INTRODUCTION TO THE BRAND

Trust was a core value from the early days of our business, resulting in the long-term relationships that have become the foundation of The Austen Morris Associates Group of Companies today.

The company expanded its headquarters to the more stable and regulated Singapore in 1997.

By **2008** there were offices in Beijing, Suzhou, Shanghai, Philippines, Thailand, Vietnam and Indonesia. By which time we became one of the most service oriented Financial Service Companies in Asia with thousands of clients investing from over 50 countries worldwide.

In **2014** rebranding of AMA to represent the future vision which coincided with our 20 Year Anniversary.

In 2018 AMA Philippines gained additional licensing to register as an Insurance Agent within the Philippines to further expand AMA's Personal and Corporate Healthcare Client options.

AMA China secured new office space with a technology focus to aid with global client communication. In **2021** Greg and James Colclough, managing senior partner established:

- 1. AMA International
- 2. AMA America
- 3. AMA Europe



Greg Morris and co-founder Austen Hempstead founded Austen Morris Associates in Dubai in **1994**. By 1999 China was ready for professional services and Greg moved the team to open its first mainland office as a legitimate WFOE: Wholly Foreign-Owned Enterprise in 2003.

In July 2013, the Austen Morris Associates Africa office was opened in South Africa, a highly regulated market which moved Austen Morris Associates into new opportunities.

In **2016** launch of AMA's Consultant Equity Release Program, CERP. In **2020** the Covid-19 pandemic sped up the plans to innovate how we engaged with our clients with the launch of a refreshed website and mobile App.

In **2024** AMA celebrates their 30th anniversary and launch of the new AMA App.

# THE AUSTEN MORRIS ASSOCIATES GROUP OF COMPANIES MANIFESTO

- Austen Morris Associates is committed to long-term partnerships.
- We will always continue to build upon our history of market leadership with **integrity** and **innovation**.
- We will always strive to reward our clients' trust placed in us by returning the **best results for our clients**.
- We will **grow with our clients together**, **always** protecting and developing their portfolios.
- We will always contribute to the **well being of the larger community**.
- We will always keep our commitment to being agents of positive change.
- We will always value the opportunities we are given.



Invested Together, Always



### WE PROVIDE FINANCIAL SOLUTIONS

Visit one of our licensed city center offices and you will be warmly welcomed and introduced to your dedicated Consultant.

During this first meeting your Consultant will help identify where you are today and where you want to be over the months and years ahead. Once your objectives are clear, planning for financial security and success begins.

After the first consultation, your Consultant will provide sound advice, utilising the entire resources of Austen Morris Associates and our team of dedicated researchers. Once completed, the report will be delivered to you in preparation for your second consultation.

The main objective for the second consultation, is to answer any questions you or your partner may have regarding the recommended plan, we will then begin the journey to your financial security together.

You will now have taken the most important step towards achieving financial security and independence. If for any reason additional information is required or your circumstances change, we will arrange to meet again until your new needs are satisfied.

With your personal Consultant, we will constantly monitor the progress towards the achievement of your goals and inform you of any new financial opportunities. You will have access to the details of your investment and a quarterly review through our Wealth Management Service.

Unlike many other institutions, our Wealth Management Service provides a unique ongoing service provided to all our clients, large or small, with additional options available for the more active investor.

Whatever your hopes are for the future, fulfilling them will require solid financial planning and the products and investments to turn your financial planning goals into reality. When implementing your financial planning strategies you may want to take full advantage of the benefits of International Investments, including tax-deferred investments that can help you take advantage of the asset building potential of the financial markets.

## OUR COMPLETE SERVICE OFFERING:

"We will grow together by always protecting and developing your portfolio."

#### PRIVATE WEALTH MANAGEMENT



Retirement Modelling & Planning (UK and US)



Estate Planning & Trust Structuring



Discretionary Lump
Sum Investments



Quantitative Portfolio & Fund Analytics



Mutual Funds & Exchange Traded Funds



International Tertiary
Education Planning



Direct International Property Investments



Portfolio Gearing & Sophisticated Investments



Direct Share/Stock Investments



Investment Bank Products



Asset Rescue Transfer



Individual Insurance



Health Care



**Business Assurance** 



Employee Benefit Schemes

### **AMA INNOVATION & TECH – APP AND INVESTOR PORTAL**

A usten Morris Associates' philosophy for client servicing is simple: to provide a tailored, easy-to-understand service to match your exact needs.

"Service is at the heart of everything we do."

We strive to innovate through embracing new technologies to constantly improve our service standards.

We use the latest technology to deliver the best solutions in the most effective way possible while never losing sight of the human side of client servicing.

## THE AUSTEN MORRIS ASSOCIATES CLIENT INVESTOR PORTAL

developed a client servicing system, which is effortless and straightforward to use. Quite simply, this system allows you to receive better information, save time and achieve higher growth.

AMA clients have their own unique access to the AMA Interactive Client Engagement System and a Personalised Investor Portal.
This fully-integrated account management platform, powered by Morningstar\*, provides our individual clients with a secure, safe and confidential way to view and keep track of all of their investment information.

#### THIS INCLUDES:



Up-to-date investment valuations



**Fund information** 



Performance information



Access to view your individual financial fact and risk information

### THE AUSTEN MORRIS ASSOCIATES MOBILE APP

A MA has its own AMA App offering helpful currency convertors, investment planners and global finance news.

AMA clients are able to securely monitor their investments on the App, literally at their fingertips.

Download our **AMA App here**.





### CONTACT US



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